

General Services Administration

Federal Supply Service

Authorized Federal Supply Schedule Price List On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create and electronic delivery order is available through **GSA Advantage!**TM, a menu-driven database system. The INTERNET address for **GSA Advantage!**TM is <http://www.gsa.gov>.

**Multiple Award Schedule for
Management, Organizational and Business Improvement Services
(MOBIS)**

Industrial Group 874, Industrial Class 8742

Contract Number GS-23F-8123H

Prices Shown Herein are Net (discount deducted)

T.E. Systems, Inc.

P.O. Box 3718

Merrifield, VA 22116-3718

Telephone: (703) 281-2970

Facsimile: (703) 281-2971

E-mail: **esterrich@tesystemsinc.com**

Web Page: **<http://www.tesystemsinc.com>**

**SBA Small Disadvantaged Business
Service Disabled Veteran-Owned and Operated**

CUSTOMER INFORMATION

1. Table of awarded special item numbers; and lowest price and lowest unit price:

Special Item Number (SIN)	See Page
SIN 874-1, Consulting Services	3
SIN 874-2, Facilitation Services	3
SIN 874-3, Survey Services	3
SIN 874-4, Training Services	3

2. Maximum order: \$1,000,000.00
3. Minimum order: \$300.00
4. Geographic coverage (delivery area): World-wide
5. Point(s) of production (city, county, and State or foreign country):
T.E. Systems, Inc., Vienna, Fairfax County, Virginia 22180
6. Discount from list prices or statement of net price: Prices shown herein are Net (discount deducted).
7. Quantity/Dollar volume discounts: None
8. Prompt payment terms: Net 30 days
- 9a. *T.E. Systems, Inc.* accepts the Government commercial credit card.
- 9b. Discount for payment by Government commercial credit card: None
10. Foreign items: None
- 11a. The Time of Delivery will be in accordance with the Government's Delivery/Task Order terms.
- 11b. The Expedited Delivery will be in accordance with the Government's Delivery/Task Order terms.
- 11c. Overnight and 2-day delivery: Not applicable
- 11d. The Urgent Requirements will be in accordance with the Government's Delivery/Task Order terms.
12. F.O.B. point(s): Destination
13. Ordering address: *T.E. Systems, Inc.*, P.O. Box 3718, Merrifield, VA 22116-3718
14. Payment address): *T.E. Systems, Inc.*, P.O. Box 3718, Merrifield, VA 22116-3718
15. Warranty provision: Not Applicable
16. Export packing charges: Not Applicable
17. Terms and conditions of Government commercial credit card acceptance: Not applicable

SCHEDULE PRICELIST

Prices Shown Herein are Net (discount deducted)

GSA Multiple Award Schedule Contract Number GS-23F-8123H Management, Organizational and Business Improvement Services (MOBIS)

SIN 874-1, Consulting Services; SIN 874-2, Facilitation Services; and SIN 874-3, Survey Services

Labor Categories	<u>FY 2003</u> 10/01/02	<u>FY 2004</u> 10/01/03	<u>FY 2004</u> 01/01/04	<u>FY 2005</u> 10/01/04	<u>FY 2006</u> 10/01/05	<u>FY 2007</u> 10/01/06
	-	-	-	-	-	-
	09/30/03	12/31/03	09/30/04	09/30/05	09/30/06	09/30/07
Principal:						
Hourly Rate	\$135.77	\$135.77	\$135.47	\$135.47	\$135.47	\$135.47
Daily Rate	\$1,086.16	\$1,086.16	\$1,083.74	\$1,083.74	\$1,083.74	\$1,083.74
Project Manager:						
Hourly Rate	\$116.37	\$116.37	\$116.11	\$116.11	\$116.11	\$116.11
Daily Rate	\$930.99	\$930.99	\$928.91	\$928.91	\$928.91	\$928.91
Senior Associate:						
Hourly Rate	\$103.44	\$103.44	\$103.21	\$103.21	\$103.21	\$103.21
Daily Rate	\$827.55	\$827.55	\$825.70	\$825.70	\$825.70	\$825.70
Senior Functional Area Specialist:						
Hourly Rate	\$90.51	\$90.51	\$90.31	\$90.31	\$90.31	\$90.31
Daily Rate	\$724.11	\$724.11	\$722.49	\$722.49	\$722.49	\$722.49
Associate:						
Hourly Rate	\$77.58	\$77.58	\$77.41	\$77.41	\$77.41	\$77.41
Daily Rate	\$620.66	\$620.66	\$619.28	\$619.28	\$619.28	\$619.28
Research Analyst:						
Hourly Rate	\$64.65	\$64.65	\$64.51	\$64.51	\$64.51	\$64.51
Daily Rate	\$517.22	\$517.22	\$516.07	\$516.07	\$516.07	\$516.07
Technical Writer:						
Hourly Rate	\$45.26	\$45.26	\$45.16	\$45.16	\$45.16	\$45.16
Daily Rate	\$362.05	\$362.05	\$361.25	\$361.25	\$361.25	\$361.25
Administrative Support Specialist:						
Hourly Rate	\$32.33	\$32.33	\$32.25	\$32.25	\$32.25	\$32.25
Daily Rate	\$258.61	\$258.61	\$258.03	\$258.03	\$258.03	\$258.03

SIN 874-4, Training Services

“Customer Care” Course, a two 3-hour sessions or 6 hours in one day.
Total price is \$847.88. Minimum number of participants is 10.
Price per additional participant in excess of the minimum is \$84.79.
Quantity discount for additional participants in excess of the minimum:
11-15 = 4% 16-20 = 6% 21+ = 8%

Why Choose *T.E. Systems, Inc.*?

- ✦ ***Problem Responsiveness:*** In a recent Dun and Bradstreet survey of customer satisfaction and past performance, *T.E. Systems, Inc. (TES)* rated well above the industry average for satisfaction, and was one of the highest performers in terms of problem responsiveness.
- ✦ ***Cost-Effective Solutions:*** *TES* service rates are among the most competitive in the industry. Through the use of strategic teaming relationships, you pay for only the services you need; not for extraneous overhead and staff.
- ✦ ***State-of-the-Art Technology:*** *TES* uses the latest developments in computer hardware and software, improving its efficiency and ensuring that *TES* meets your technological demands now and in the future.
- ✦ ***Time and Budgetary Constraints:*** *TES* will explore every possible option to meet your time and budgetary constraints, while minimizing the effect of these constraints on project goals and objectives. Our strategic teaming relationships ensure that your project is sufficiently and efficiently staffed, regardless of size.
- ✦ ***Knowledgeable Professionals:*** *TES* associates belong to several professional organizations and stay abreast of current data-related issues. In addition, *TES* associates have experience as employees of large corporations, Federal Government agencies, military organizations, professional associations and small businesses. This depth of knowledge and experience ensures full understanding of your special needs.
- ✦ ***Special Contract Requirements:*** *TES* is ready to support your needs via direct contract, subcontract, or through the GSA MOBIS Schedule (Contract Number GS-23F-8123H).

Still not convinced? Give us a call. We welcome the opportunity to show you how *TES* can help your organization.

T.E. Systems, Inc.

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